



NET2S to Offer Data Governance Solution to Capital Markets

- NET2S understands that financial services firms' current practices for data protection are often insufficient.
- The Varonis solution expedites data loss prevention initiatives with software that removes excessive data permissions and pinpoints data owners and the data of most value to them.

October, 6th - NET2S, the leading Capital Markets consultancy, is announcing a reseller partnership with Varonis, provider of comprehensive data governance software that serves to protect unstructured data stored by corporations.

NET2S is a business, management and technology consultancy specialised in Electronic Trading, Risk, Data Management and IT Security. With over a decade of experience in capital markets, NET2S has invaluable experience with real-time, business critical technologies that are relied upon to channel revenue generation and cost optimization.

In enterprise environments, the vast majority of new data being created takes an unstructured form as the documents, presentations, spreadsheets, images and multi-media files that now drive business. This data is not only voluminous but doubles in size annually according to leading analyst firms. Regulatory mandates and the extremely high costs associated with data misuse and loss, means that companies have unstructured data protection as a top priority.

By partnering with Varonis, NET2S can provide customers with a comprehensive solution for controlling, protecting and auditing unstructured data use. Varonis automates permissions revocations and data use auditing freeing IT operations to concentrate on other duties. This means that the ineffective and highly manual processes organizations use to do this today can be dispensed with and the associated costs recouped.

"We understand the importance of our customer's data, and understand that good information risk management is a technology-supported business process" states Hans Haverhals, Director of Information Security Practice at NET2S. "Varonis developed a product that gives employees access only to the data they need to do their jobs. Having control over your data gives you situational awareness to identify who has access to what data, where, and how, providing actionable intelligence to identify and remediate broken business processes."

"We are very pleased to have NET2S as a resale partner of our solutions for comprehensive unstructured data governance," said Jim O'Boyle, Vice President of Sales for Varonis. "Their expertise in the data protection needs of the financial services industry means that our customers in that sector get outstanding care and expediency in the deployment of our technology to control and audit client and business data use."

About NET2S

NET2S is a leading international business, management and technology consultancy specialising in capital markets. Since its creation in 1996, NET2S has built an impressive track record in consulting & advisory services, delivering complex projects and providing managed services. NET2S works with major sell and buy side firms, technology vendors, data providers and exchanges, with clients including over 50 global financial institutions, in particular 19 out of the 20 top investment banks. NET2S offers solutions for business critical systems across all asset classes, with particular focus on risk, electronic trading and data management.

The NET2S Security solution offerings provide a wide range of tools and services that empower customers to pro-actively monitor, audit and protect their systems from both inside malicious users and outside attacks.

NET2S is publicly quoted on EURONEXT and has over 950 full-time employees globally, with a comprehensive presence in Western Europe and North America.

For further information, please visit www.net2s.co.uk

About Varonis

Today Varonis is the foremost innovator and solution provider of comprehensive, actionable data governance solutions. The company's installations span leading firms in financial services, health care, energy, manufacturing and technology worldwide. Based on patent-pending technology and a highly accurate analytics platform, Varonis' solutions give organizations total visibility and control over their data, ensuring that only the right users have access to the right data at all times.

For further information, please visit www.varonis.com